



Your Idea. Our Solution.™

July 19, 2018

## **DCC LANSCO Announces Next Steps for Merger**

DCC LANSCO is pleased to announce the next major steps being undertaken with the merger of the two companies. Since the 8th April 2018, the combined teams have made significant progress. The next step we are taking is to align our Global Sales and Customer Service teams to continue to provide the excellent service customers need to ensure their success and have come to expect from DCC LANSCO.

Effective 1<sup>st</sup> July 2018, the combined company's Sales outside the USA will be managed by Peter Baggen, VP Sales, and all customer orders will be processed by the Customer Service teams in the UK or Canada.

Effective 1<sup>st</sup> August 2018, the combined company Sales and Customer Service within the USA will be managed by Frank Lavieri, EVP/GM from DCC LANSCO'S offices in New York and Rhode Island. We are excited to announce that Bob Neu and Jon Morrison in Sales and Priyesh Khatri in Customer Service will be joining the DCC LANSCO USA team.

In the coming months we aim to further enhance the customer experience by having local inventory of DCC manufactured goods stocked in the LANSCO USA warehouses and LANSCO products in our European and global distribution warehouses. We will be contacting you shortly to provide additional information regarding your key Sales and Customer Service contacts. We would like to take this moment to thank you for your business and look forward to continuing to support your color needs.